



NetApp®

Go further, faster®

# NetApp Storage Solution for VDI

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# Gartner: The VDI Storage Challenges

**Gartner**

- More Cost-Effective Desktop Storage
- Performance and better end-user experience
- Provisioning of thousands of disk images
- Availability, data integrity and recovery

Source: <http://www.gartner.com/technology/media-products/reprints/netapp/206668.html>



# NetApp Storage

## *Essential for Virtual Desktop Solutions*

- Cost Efficiency at Better Performance
- Data Protection and High Availability
- Rapid Thin Provisioning
- Reference Architectures
- Integrated Management





# *The Essential for Storage for VDI*

Cost-Effective  
Desktop Storage

AND

Better end-user  
experience



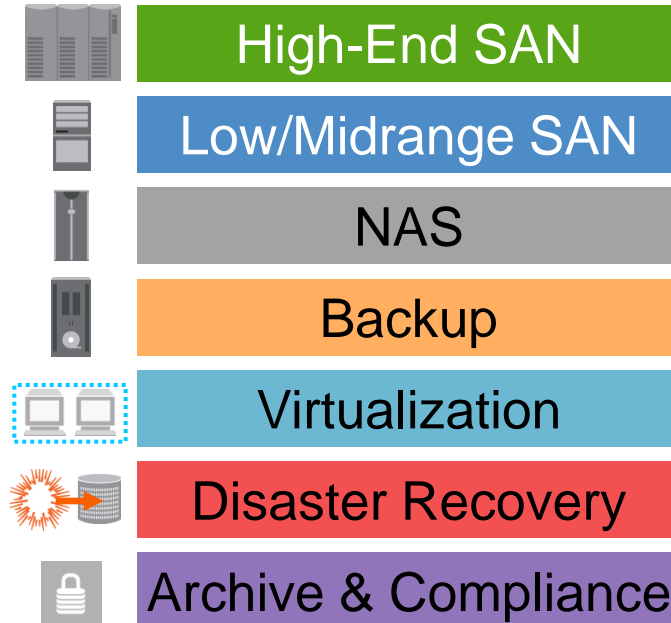


# Cost Efficiency at Better Performance

- True Unified Storage
- Deduplication of Primary Data
- Improved Read Performance
- Write Optimization

# The Benefits of TRUE Unified Storage

## Industry Approach



Different hardware  
Different software  
Different people  
Different processes

## NetApp®

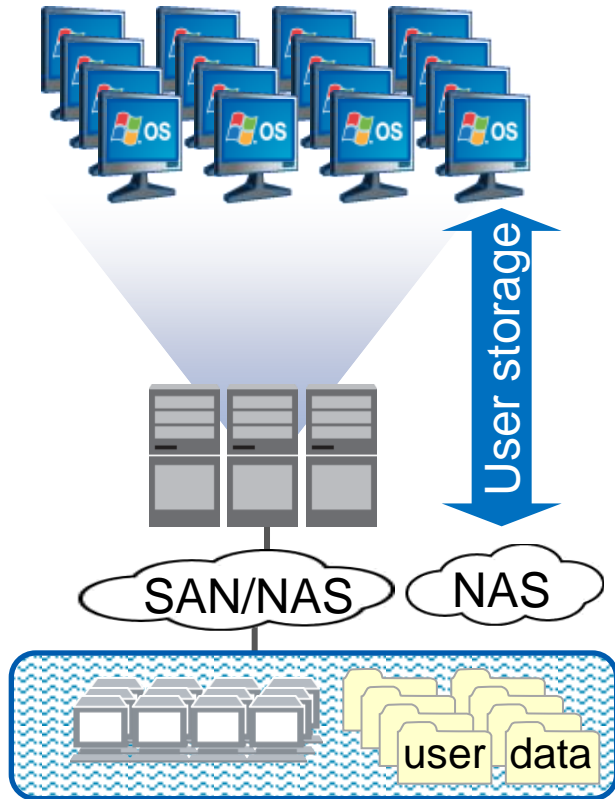


FAS family  
Data ONTAP®

Flexibility  
Efficiency  
Agility  
Value

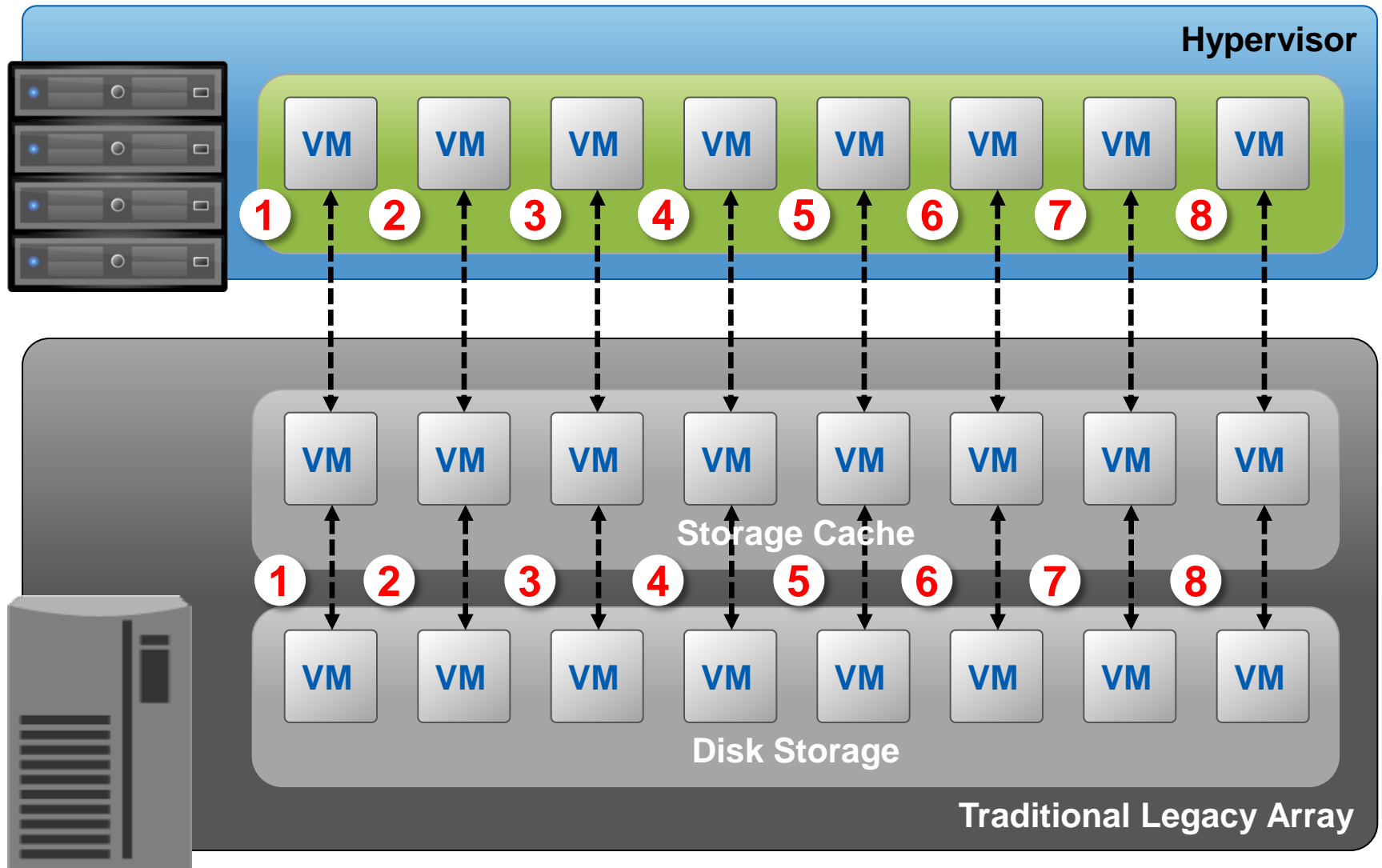
Same hardware  
Same software  
Same people  
Same processes

# Unified Storage for Desktop and Data



- Unified Storage for Virtual Desktops
  - SAN/NAS for desktops
  - NAS for user data
  - Efficient for both individual and pooled desktops
- Scale Capacity in Real-Time
  - Support 1000's of desktops per system

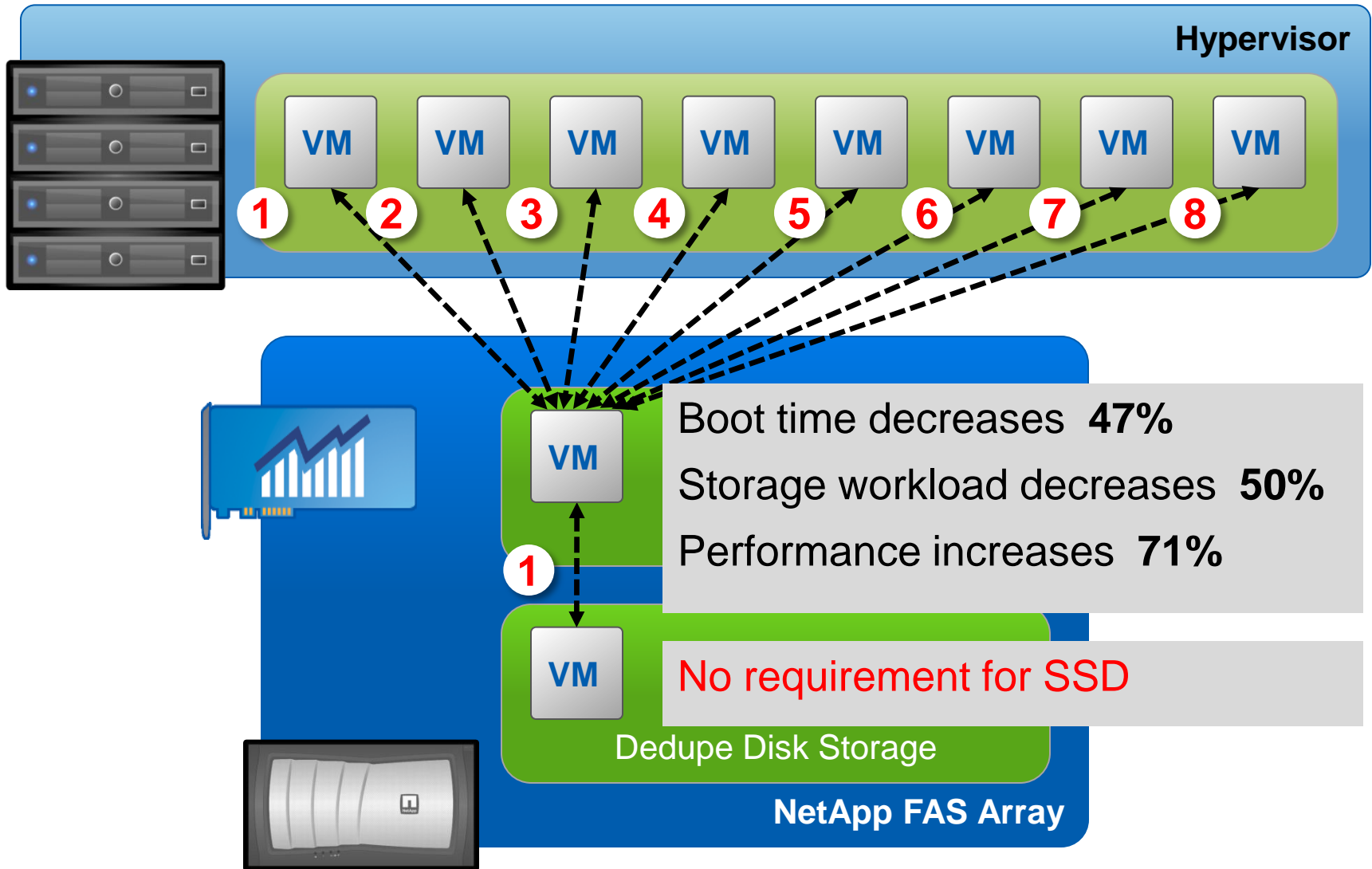
# Traditional Legacy Storage Array







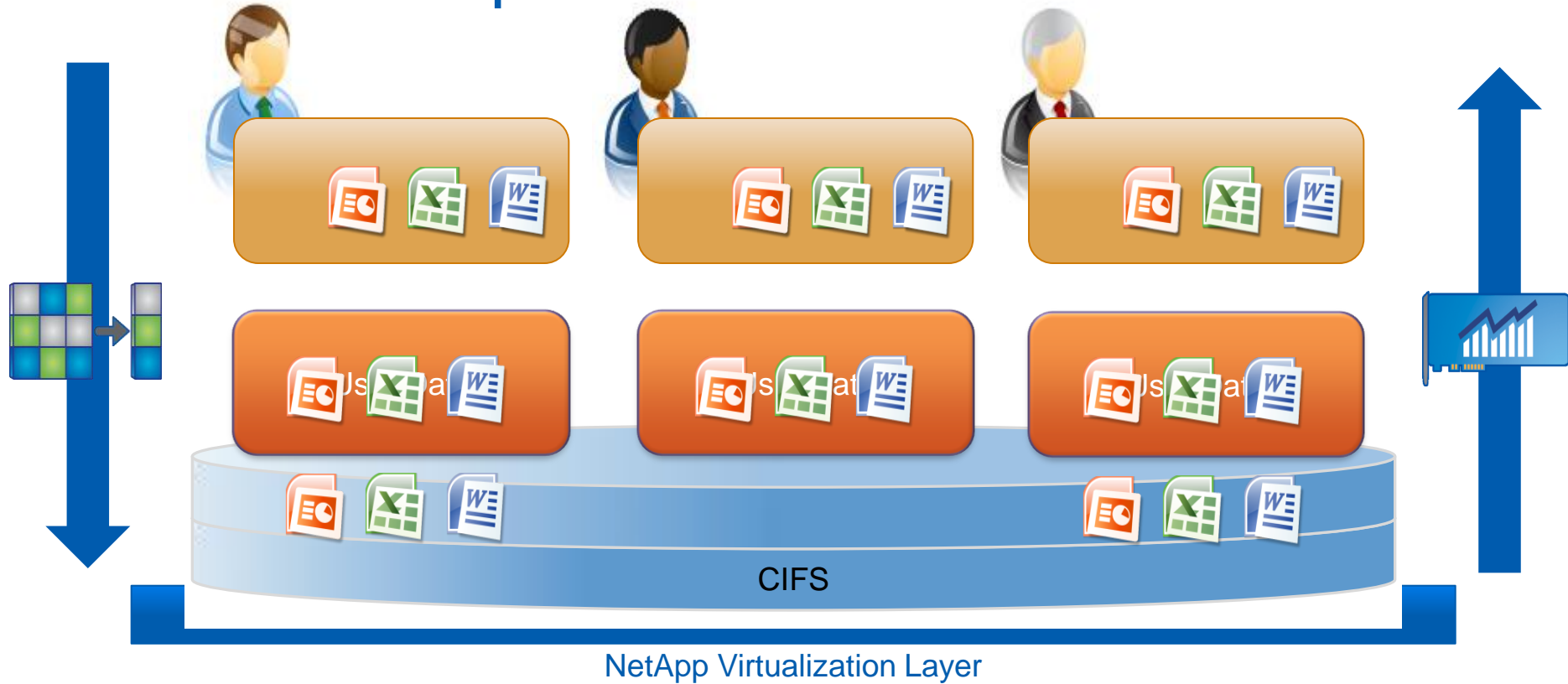
# NetApp Storage Array





# User Data (CIFS)

## Deduplicate **AND** Accelerate



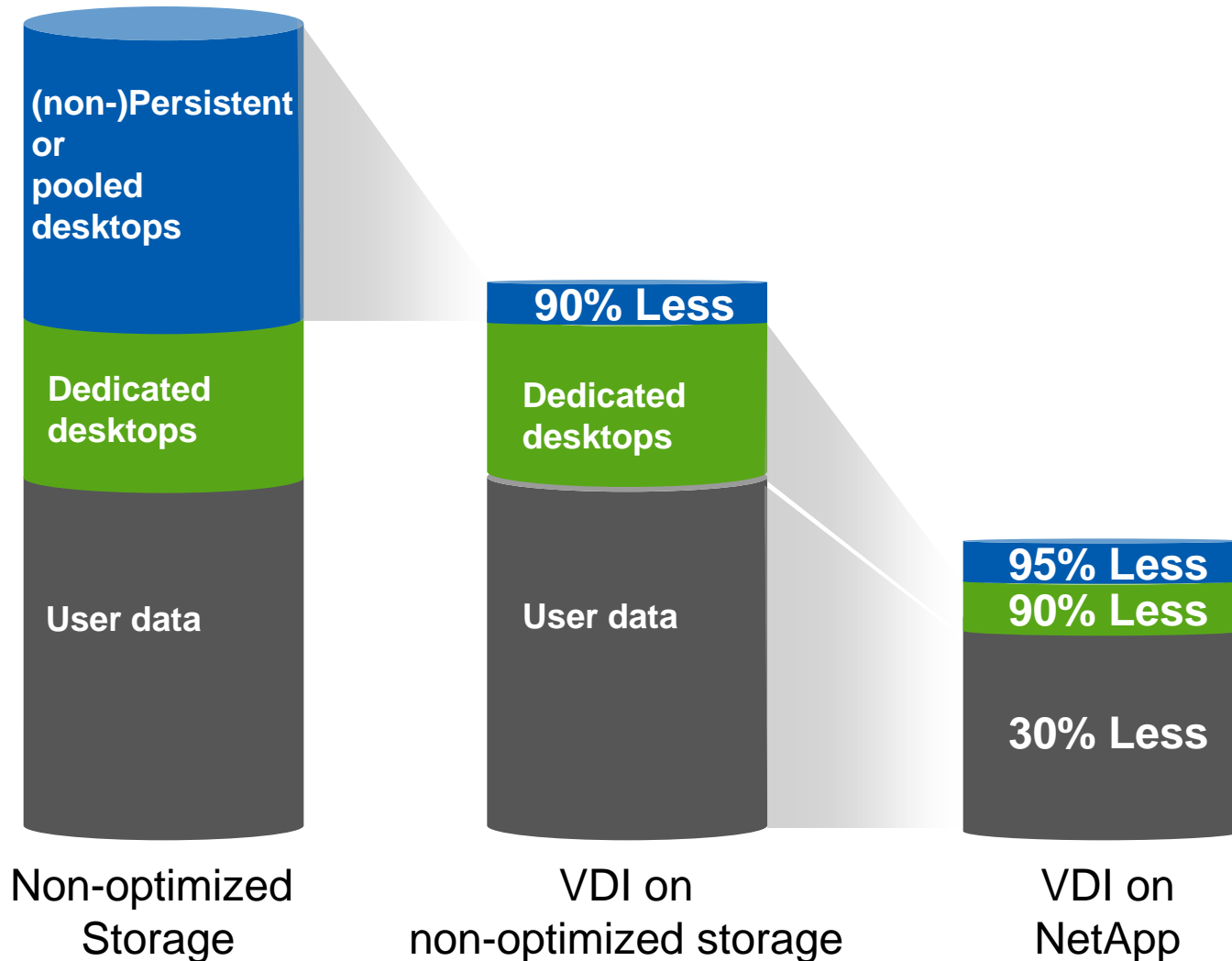
CIFS

NetApp Virtualization Layer

## Transparent to Users

Psst... It's not file level dedupe, it's block based

# Optimizing Capacity for Virtual Desktops





# Use 50% Less Storage. Guaranteed\*.



Use NetApp for your virtual environments, and we guarantee\* you will use 50% less storage

“We now see an average of 83% reductions in redundant data on our VMware® system.”

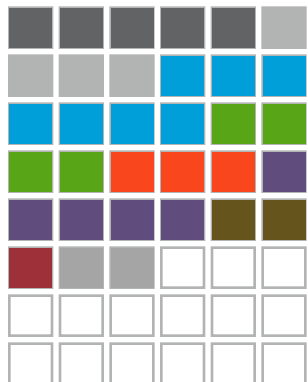
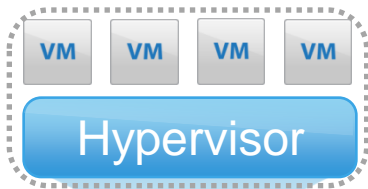
- Jonathan Davis, Duke  
Institute for Genome Sciences  
and Policy

- Implement our standard best practices
- Use our industry-leading features
  - Thin provisioning
  - Deduplication
  - RAID-DP®
  - NetApp Snapshot™ copies
- Have us help you install
- If you don't use 50% less storage, get the required capacity at no additional charge

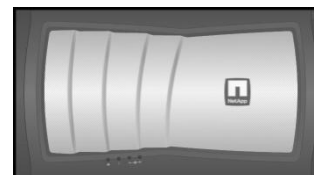
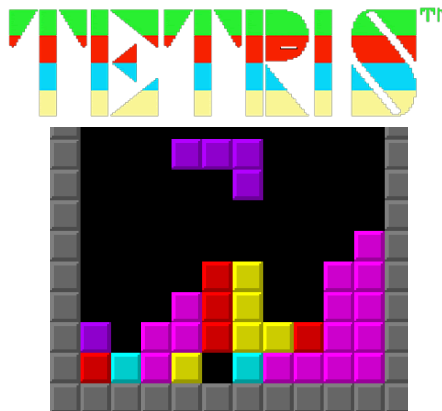
\*For terms and conditions, go to [netapp.com/guarantee](http://netapp.com/guarantee)



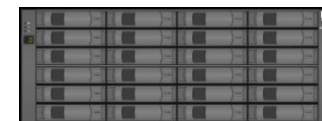
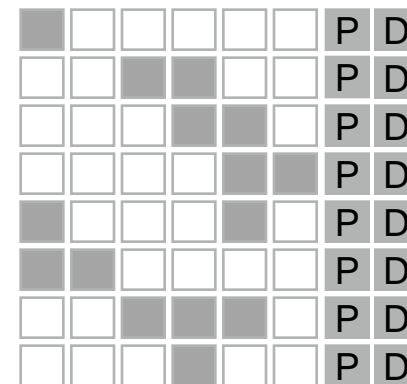
# NetApp Write Optimization



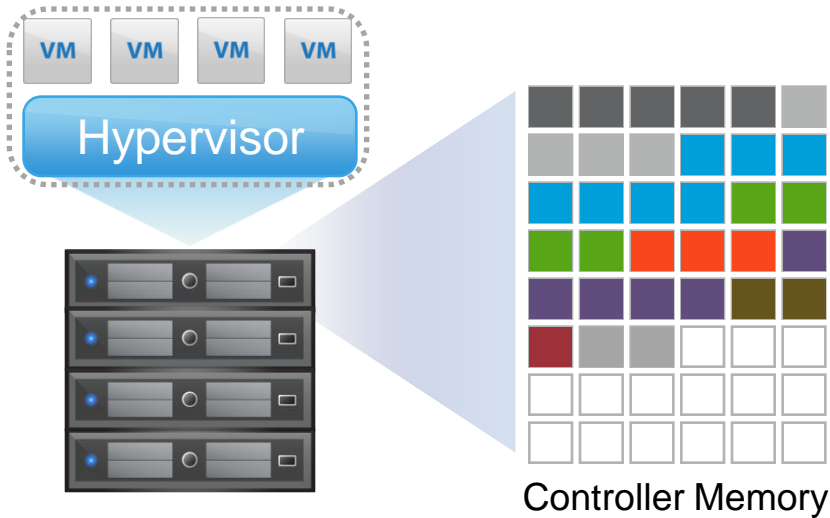
Controller Memory



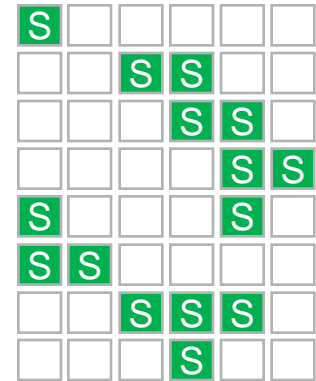
Free Block Map



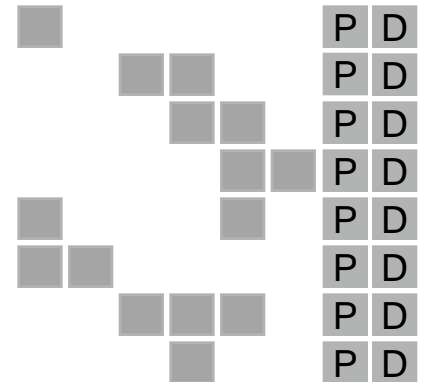
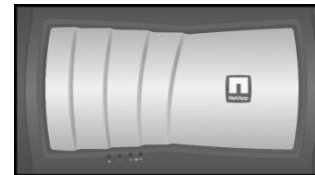
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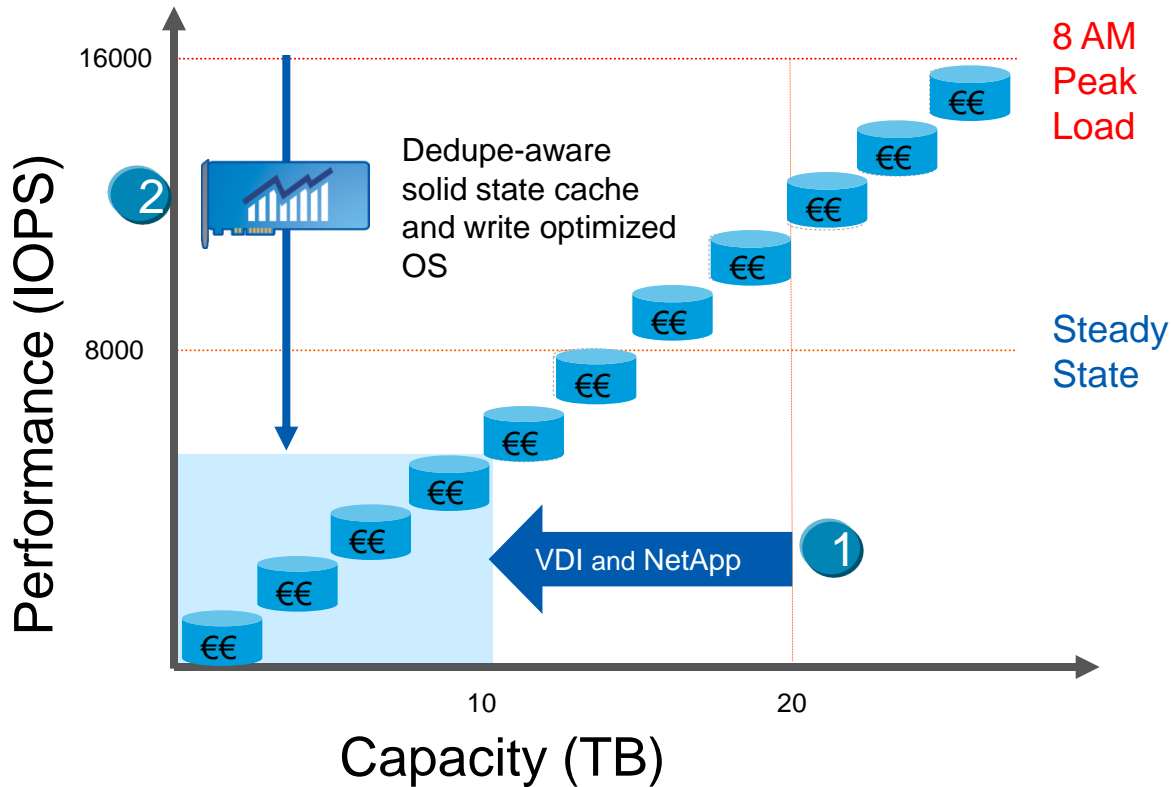
Free Block Map



- Random -> Sequential
- Skip Occupied Blocks
  - Saves extra disk rotation
- Less Disk IO / Less Spindles
- No Requirement for SSD



# Sizing for Performance and Capacity



## Example: 1000 Users

- 20 GB per user
- 8 IOPS/user

- 1 Optimize Capacity
- 2 Optimize Performance

VDI Storage starting around € 50 per desktop



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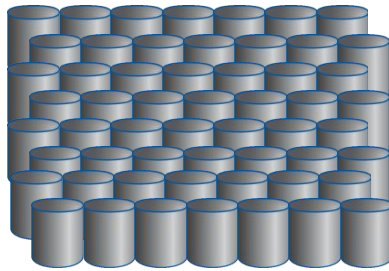
# Solving the VDI Performance challenge

## Customer Example

Regional bank running 1000+ View Desktops with major performance issues directly related to storage

### Previous Storage

300 Disks



### NetApp Solution

56 Disks



Reboot operations:

4-5 hour outage

10 minute outage

Boot Storms:

VDI servers non responsive

Non-existent

Login Storm:

Logins staggered

4 second login

**Better Performance AND Less Cost**





# *The Essential for Storage for VDI*



Data Protection  
and  
High Availability



# Cost-Effective Data Reliability

## Traditional Legacy Storage

- RAID 5 (single parity disk)
  - Insufficient protection
- RAID 10 (mirrored copy)
  - Double the cost

## NetApp RAID-DP™ Solution

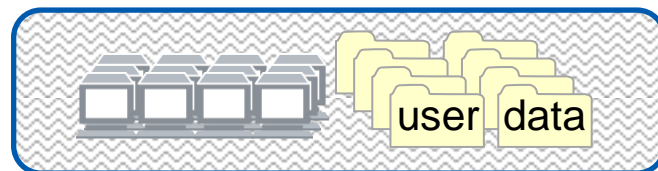
- Protects against double-disk failure
- Same protection and performance as RAID 10 at half the cost

	RAID 5	RAID 6	RAID 10	RAID-DP
Cost	Low	Low	High	Low
Performance	Low	Low	High	High
Resiliency	Low	High	Med	High



# Centralized Backup and Recovery

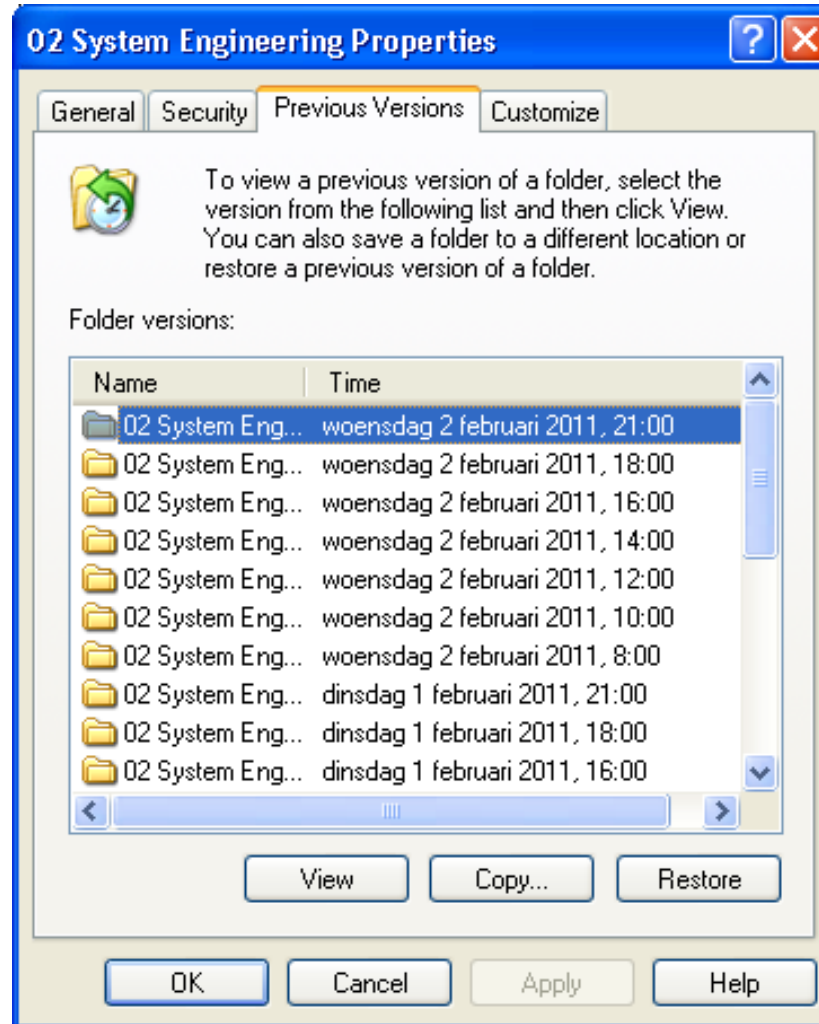
- Underlying technology: snapshots, typically hourly
- Granular Backup & Restores
- Restore desktop to previous state
- Integrated plug-ins (VMware, XenServer & Hyper-V)



Full point-in-time virtual copy

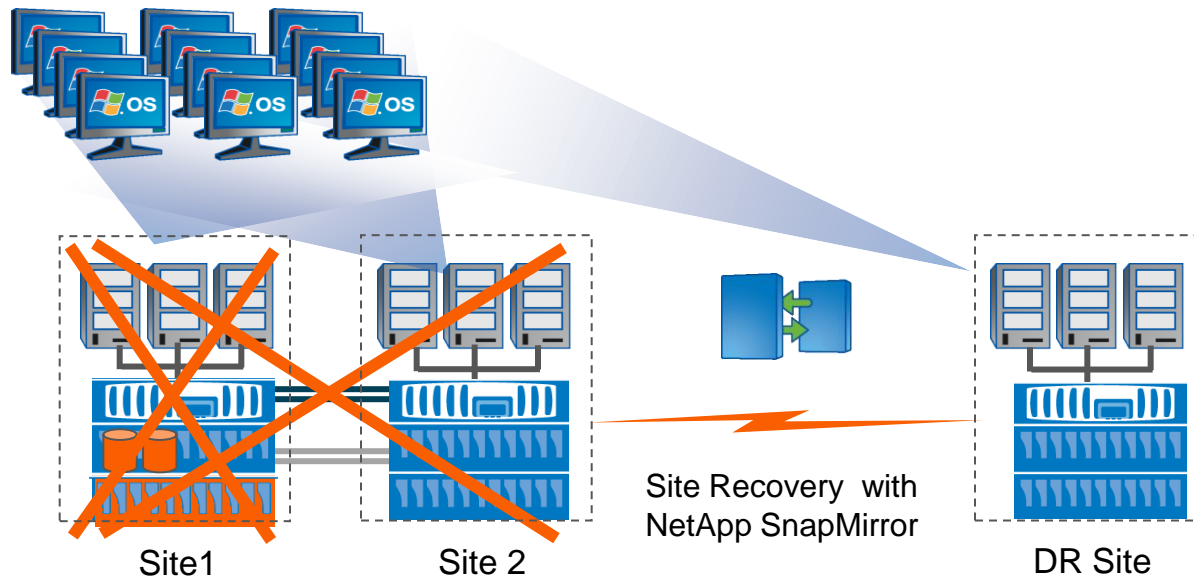


# Self-Service Restore of user data



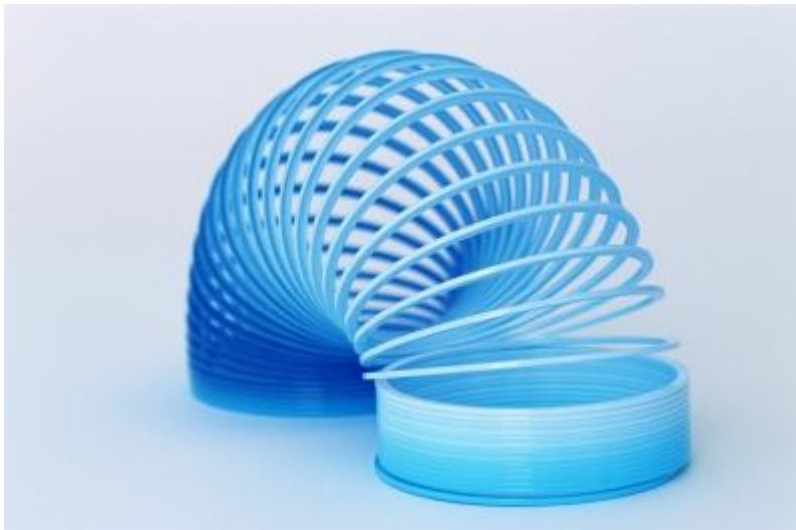
# Business Continuity for Desktops

- Instant backup and recovery
- Transparent recovery from component failure
- Auto failover for system and site failure (MetroCluster)
- Recover in minutes from larger regional disasters



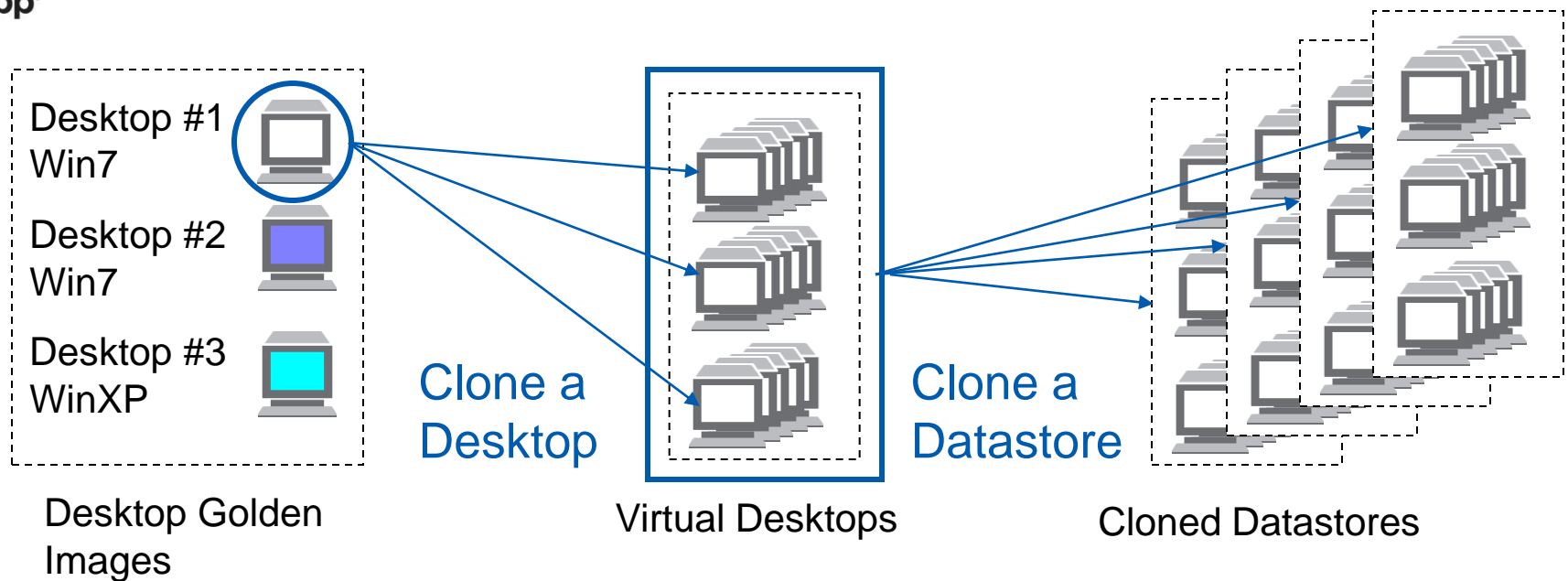


# The Essential for Storage for VDI



Storage as Flexible as  
Virtual Desktops

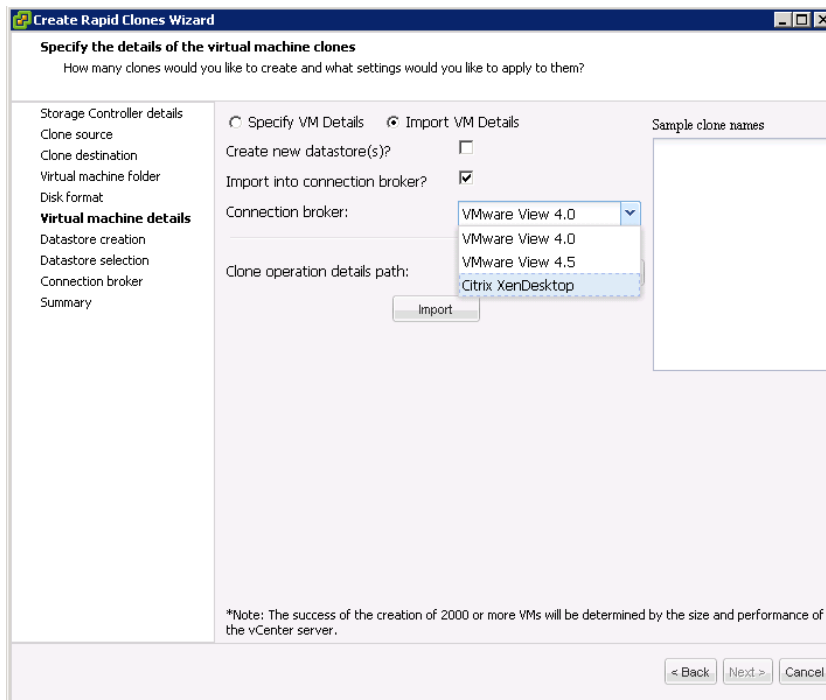
# Provision 1000's of VMs in Minutes



- Rapid cloning of individual desktops
- Thin clone technology minimizes storage use
- Provision 1000 VMs in less than 10 minutes

# Automated Desktop Provisioning

## NetApp Rapid Cloning Utility



- vCenter Plug-in
- Integrated cloning and provisioning utility for VMware virtual machines
- Import VM's into VMware View and Citrix XenDesktop
- Provided free of charge to NetApp customers





# Reference Architectures

*Essential for Virtual Desktop Solutions*



NetApp Best Practices &  
Cisco Validated Designs:

XenDesktop

AND

VMware View



# NetApp Best Practices

<http://www.netapp.com/us/library/>

- TR3749 NetApp and VMware vSphere Storage Best Practices
- TR3705 NetApp and VMware View Solution Guide
- TR3748 NetApp and Citrix VDI Best Practices



NETAPP TECHNICAL REPORT

[NetApp and VMware VDI Best Practices](#)

Abhinav Joshi and Chris Gebhardt | NetApp  
November 2008 | TR-3705 | Version 2.0



# Cisco Validated Designs (CVD)

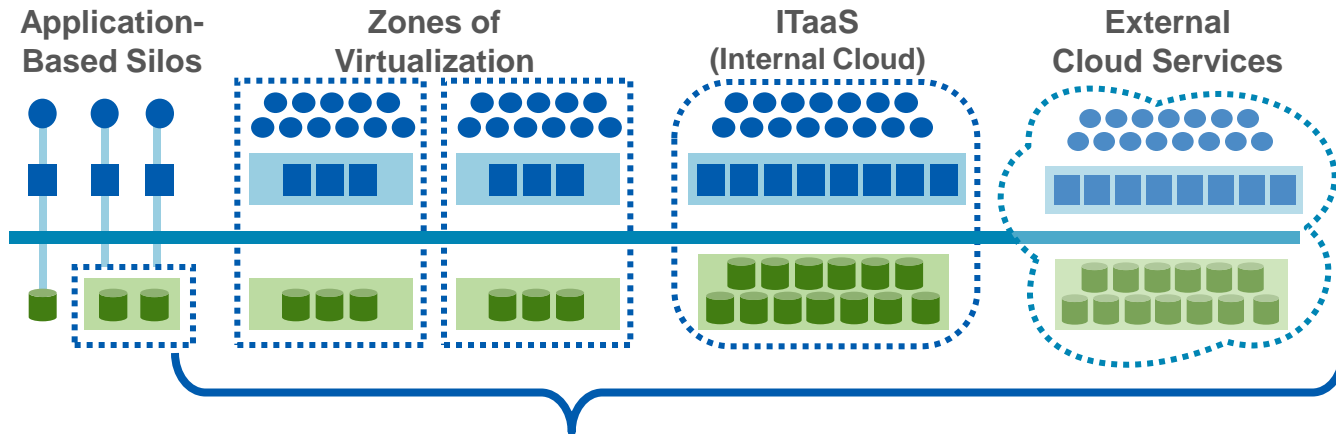


## Desktop Virtualization with Cisco UCS, NetApp Storage and:

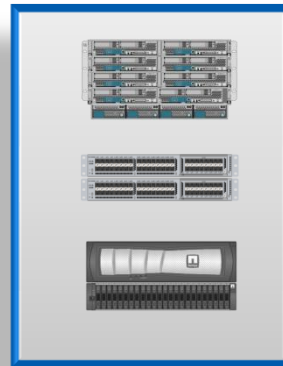
- Citrix XenDesktop and XenServer
- Citrix XenDesktop and Hyper-V
- Citrix XenDesktop and vSphere
- VMware View 4.5
  
- And .... FlexPod

# Standardized Infrastructure

## The Proven Approach



Standardized shared infrastructure for the journey

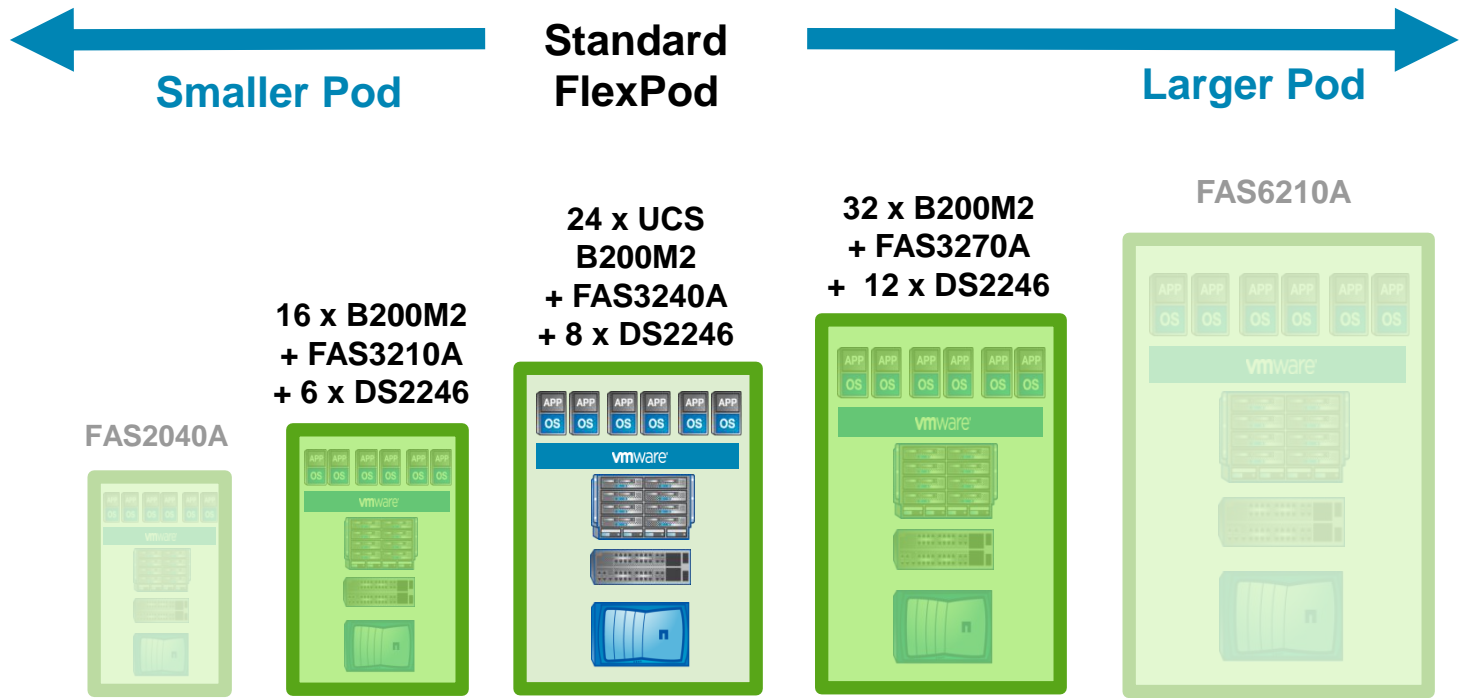


Standardized FlexPod:  
scale out with right-sized FlexPods

Or base foundation:  
scale up within FlexPod

# Scalability: Right Size – Then Scale out with Pod

The standardized building block for YOUR DC





# FlexPod for VMware

## Example



### VMware vSphere

VMware vSphere Enterprise Plus  
VMware vCenter Standard

### Cisco Unified Fabric

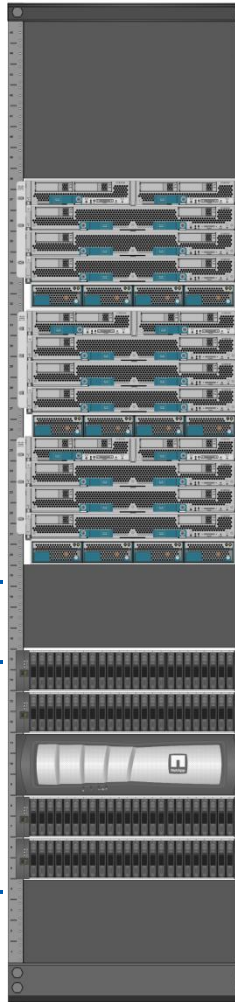
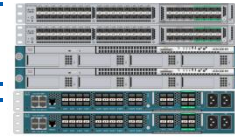
2 Cisco Nexus® 5548 with fabric services  
(per 3 FlexPod configurations)  
2 Cisco Nexus 1010 and 1000V

### Cisco UCS Platform

2 Cisco UCS 6120XP Fabric Interconnect  
3 Cisco UCS 5108 Blade Server Chassis  
9 Cisco UCS B-250 M2 plus VIC  
6 Cisco UCS B-200 M2 plus VIC

### NetApp FAS3210A

4 NetApp DS2246 450-GB SAS shelves  
2 256-GB flash cache  
2 10-Gbps IP interfaces  
4 4-Gbps Fibre Channel interfaces  
NetApp complete bundle



### 1 Rack Data Center Solution

30 Westmere CPUs (180 cores)  
2 TB server memory (up to 4 TB)  
40-Gbps interconnect (4x 10 GE)  
512-GB SSD storage cache  
42 TB storage

### 1 Enterprise IT Infrastructure

For an organization of 1500 users  
with a mixed workload of:

- VMware View 4.5 (MS Windows 7)
- MS Exchange 2010
- MS SharePoint 2010
- MS SQL Server 2008 R2
- Plus headroom for more applications

# Customer Case - KORTON



## *Customer Case*

*Telindus-ISIT voorziet Korton van nieuwe datacenter-architectuur op basis van Cisco UCS en NetApp*

De Korton Group levert vanuit drie werkmaatschappijen diverse ICT-diensten. Eén daarvan is het hosten van applicaties en services onder de noemer Korton Application Services Provider (KASPer). Omdat deze tak snel groeit, ging het bedrijf op zoek naar een schaalbare datacenterarchitectuur die de komende jaren de benodigde flexibiliteit kan bieden. Telindus-ISIT adviseerde niet alleen een ander hostingplatform, maar ook een nieuwe storage-omgeving die daar naadloos op aansluit.

- > *Totaaloplossing Cisco UCS en NetApp biedt maximale flexibiliteit*
- > *Diensten eenvoudiger en daardoor sneller aan te bieden*
- > *Schaalbaar platform biedt doorgroeimogelijkheden op langere termijn*



together with





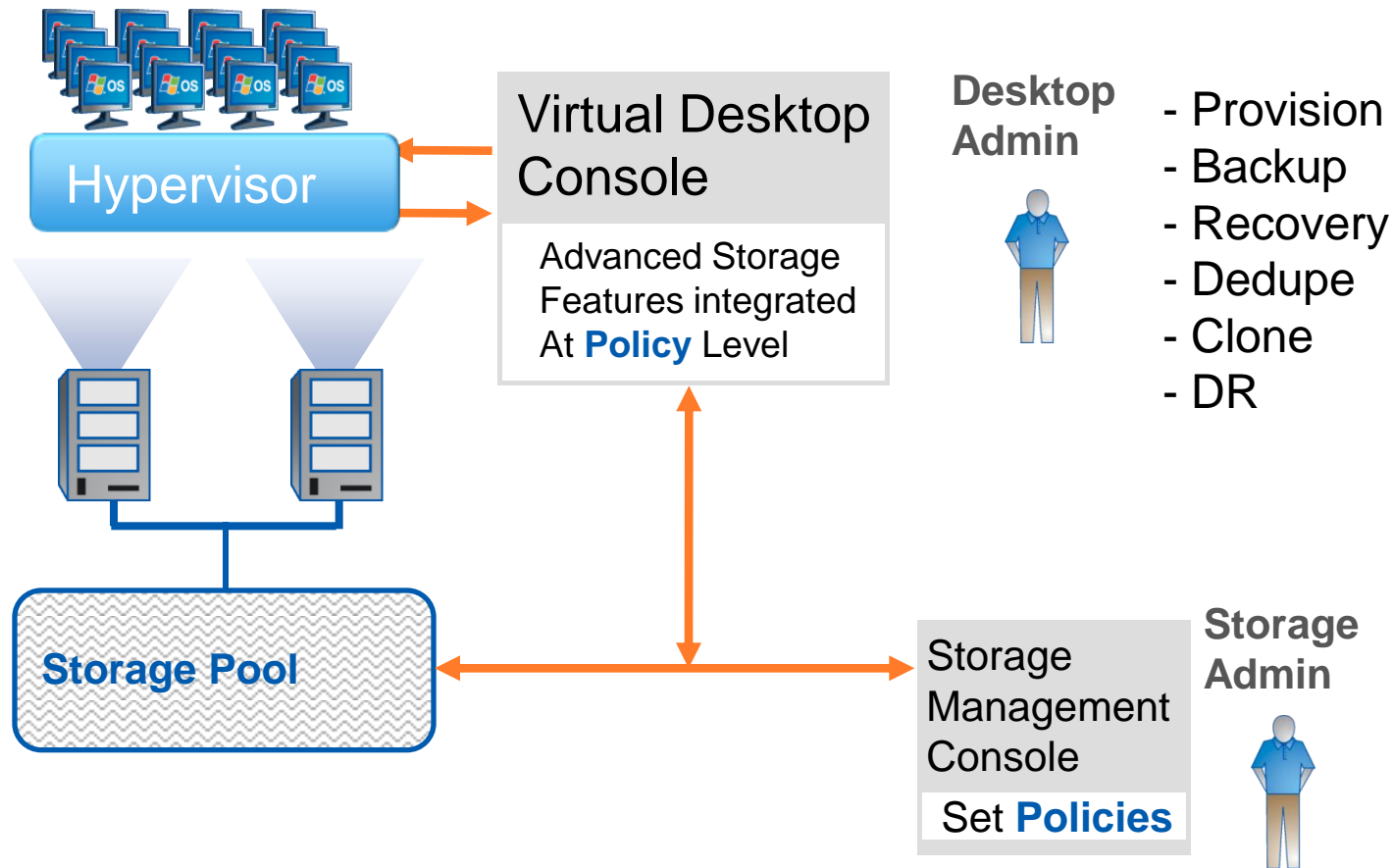
# The Essential for Storage for VDI



Integrated  
Management



# Integrated Storage Management

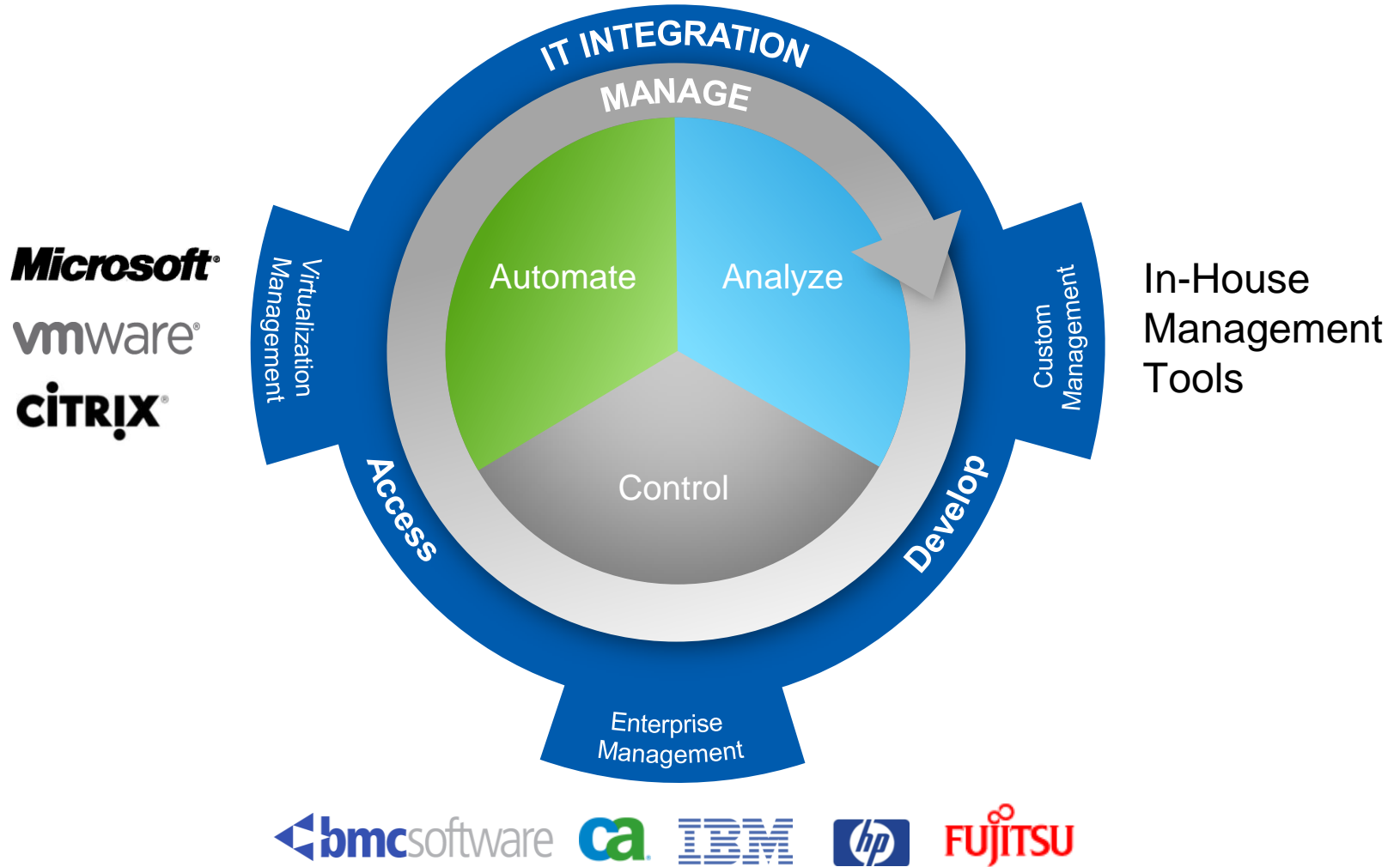




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# NetApp Open Management Interfaces

Flexibility to Choose the Right Solution



In-House Management Tools



# Live Demo

- Live Demo available now on NetApp booth
  - Integrated Storage Management with VMware
  - Virtual Storage Console (VSC)
- Also available via your Telindus-ISIT Account Manager



# Summary

## *Essential for Virtual Desktop Solutions*

- Better End-User Experience
- Use At Least 50% Less Storage
- Provision 1000's of Desktops in Minutes
- Backup & Restores in Minutes
- High-Availability Solutions
- Integrated Management
- Based on Validated Designs



**Thank You !**

**Q & A**

**AND**

**Demo Available  
at NetApp Booth  
by Rogier Moers**